

**ARTS & CULTURAL EVENTS COUNCIL MEETING
THURSDAY, MAY 4, 2017; 2:00 PM
KIAWAH ISLAND MUNICIPAL CENTER
DOWNSTAIRS CONFERENCE ROOM**

MINUTES

I. Call to Order: Mrs. Mezzanotte called the meeting to order at 2:00 PM.

II. FOIA: Notice of this meeting has been published and posted in accordance with the Freedom of Information Act and the requirements of the Town of Kiawah Island.

III. Roll Call:

Present: Diana Mezzanotte, Chair
Van McCollum
Joan Collar
Jodi Rush
Robert Hill
Judy Chitwood
Bill Blizzard

Absent: Becky Hilstad

Also Present: Stephanie Braswell Edgerton, Communications Specialist
Marilyn Ferrell, Communications Assistant

IV. Approval of Minutes:

Mr. Blizzard motioned to approve the minutes of April 6, 2017. Mr. Hill seconded the motion. The motion carried out unanimously.

V. Old Business:

A. 2016/2017 Arts and Cultural Events Season Calendar and Financial Review

The Council discussed the following events:

2016/2017 Arts and Cultural Events (Rev.5/23/17)

Member	Event	Date Time Location	Artist	Piano / Tuning	Misc	Misc Notes	Accom	Food/Supplies	AC Budget	CEF Budget	Ticket Info	Ticket Actuals
Chitwood	JAC/Charleston Jazz Orchestra Celebrating Latin Jazz	Sunday, August 7, 2016 7:30pm - East Beach	\$17,570		\$964	Artist pass Venue \$500 Honor \$500 Lupring \$150				\$18,534	460 (230) \$15 Adult \$10 Child (\$10 profit)	
Collar	Piano Bar 1 - Gary Pecorella	Wednesday, September 14, 2016 5:00-7:00pm - Sandcastle	\$250						\$250			
Collar	Piano Bar 2 - Glenn Brown	Wednesday, September 21, 2016 5:00-7:00pm - Sandcastle	\$250						\$250			
Collar	Piano Bar 3 - Joy Project Group	Wednesday, September 28, 2016 5:00-7:00pm - Sandcastle	\$400						\$400			
Hástad	Calidore String Quartet	Sunday, October 16, 2016 4:00pm - Church of our Saviour	\$5,000				\$1,100		\$6,100		343 (172)	
Hástad	Charleston Symphony Orchestra	Saturday, November 5, 2016 5:00pm - East Beach	\$15,000		\$271	Venue free Tour pass Glasses \$200				\$15,271		
Rush	Humorist Jeanne Robertson	Wednesday, November 09, 2016 7:30pm - East Beach	\$15,000		\$300	Venue free Lupring \$500	\$111		\$15,611		375 (196) \$10 tickets Venue profit \$3,750	Total: \$3448
McCallum	University of S.C. Concert Choir	Friday, November 18, 2016 7:30pm - Church of our Saviour	\$1,950	\$180					\$2,130		343 (172)	
Blizard	Bira Skonberg Quintet	Saturday, December 3, 2016 7:30pm - Seabrook Island House	\$8,000	\$960	\$725	Artist pass Bartens \$425 Pump	\$806	\$125	\$10,616		400 (201)	
Blizard	Moranz Group Klawah Christmas Special	Tuesday December 13, 2016 7:30pm - East Beach	\$24,500		\$271	Artist pass Venue \$500 Tour pass Glasses \$200				\$24,771	400 (200)	
Chitwood	Quentin Baxter Presents Houston Person, Saxophonist	Sunday, January 8, 2017 7:30pm - Turtle Point	\$20,000			Artist pass accommodations				\$20,000	284 (20) Hours Bartens profit	
Collar	Art Film #1 - 20 Feet from Stardom	Friday, January 13, 2017 3:00pm - Sandcastle	\$225					\$25	\$250			
Chitwood	Fred Hersch Trio	Saturday, January 14, 2017 7:30pm - Turtle Point	\$7,000	\$1,100	\$950	Seating/Refresh \$300 Bartens \$100 7 Pump 2 Tunings	\$503	\$100	\$9,653		343 (171)	
Chitwood	Hello Pops A Tribute to Louis Armstrong feat Wycklife Gordon Quintet	Thursday, January 19, 2017 7:30pm - East Beach	\$11,000	\$870	\$1,764	Tour pass Venue \$500 Glasses \$200 Seating/Refresh \$300 Bartens \$100 Pump \$50 Pump \$50 Accommodations	\$1,192		\$14,826		460 (200) \$10 tickets Venue profit \$4,100	In Person: 140 E tickets: 120 Total: 260 (\$3400)
McCallum	The King's Counterpoint	Sunday January 22, 2017 4:00pm - Church of our Saviour	\$3,800						\$3,800		343 (172)	
Rush	Bill Charlap Trio	Wednesday, January 25, 2017 7:30pm - East Beach	\$10,000	\$1,800	\$1,364	Tour pass Venue \$500 Glasses \$200 Seating/Refresh \$300 Bartens \$100 Pump \$50 Accommodations	\$694		\$13,538		460 (200) \$10 tickets Venue profit \$4,100	In Person: 85 E tickets: 107 Total: 192 (\$1450)
Collar	Art Film #2 - Beautiful Losers	Friday, January 27, 2017 3:00pm - Sandcastle	\$250					\$25	\$275			
Hástad/Collar	Simone Perter, Violinet with accompanist	Sunday, January 29, 2017 4:00pm - Church of our Saviour	\$4,500	\$880	\$150	Pump \$75 in Lupring \$150	\$533		\$6,063		343 (172)	In Person: 174 E tickets: 152 Total: 326
Chitwood	Liquid Pleasure Supershow	Friday, February 3, 2017 7:30pm - East Beach	\$1,000		\$271	Venue free Bartens \$271 Lupring \$100 Lupring \$100 Lupring \$100		\$200	\$1,471		460 (200) \$10 tickets Venue profit \$4,100	In Person: 222 E tickets: 209 Total: 431 (\$400)
Blizard	Judy Carmichael Jazz Inspired	Monday, February 6, 2017 @ 7:30pm Tuesday, February 7, 2017 @ 7:30pm Wednesday, February 8, 2017 @ 7:30pm East Beach	\$30,000		\$271	total pass and accommodations Bartens \$200				\$30,271	Day 1: 100 (100) Day 2: 100 (100) Day 3: 400 (100) Total: 600	In Person: 318 E tickets: 340 Total: 658
Collar	Art Film #3 - Picasso and Braque Go to the Movies	Friday, February 10, 2017 3:00pm - Sandcastle	\$195					\$25	\$220			
Blizard	Moranz Group Sinatra's Come Fly With Me	Tuesday, February 14, 2017 7:30pm - Seabrook	\$10,000		\$300	venue/lighting	\$533	\$100	\$10,933		400 (200)	In Person: 252 E tickets: 201 Total: 453
Chitwood	Quentin Baxter presents Regina Carter, Violinet	Monday, February 20, 2017 7:30pm - Turtle Point				Artist pass accommodations					284 (20) Hours Bartens profit	
Collar	Art Film #4 - Afternoon of a Faun - Tanaquil Le Clercq	Friday, February 24, 2017 3:00pm - Sandcastle	\$200					\$30	\$230			
Hástad	Seraph Brass Quintet	Sunday, February 26, 2017 4:00pm - Church of our Saviour	\$5,500				\$1,210		\$6,710		343 (172)	In Person: 173 E tickets: 173 Total: 346
Hástad	Shai Wesner - pianist	Sunday, March 5, 2017 4:00pm - Church of our Saviour	\$4,000	\$1,080	\$150	Lighting Pump \$50	\$168		\$5,298		343 (172)	In Person: 173 E tickets: 173 Total: 346
Chitwood	Quentin Baxter presents Azusa Seibel, Vocalist	Wednesday, March 8, 2017 7:30pm - Turtle Point				Artist pass accommodations					284 (20) Hours Bartens profit	
Hástad	CSO Strings + Charlton Singleton Cl/fford and Strings	Sunday, March 12, 2017 4:00pm - Holy Spirit	\$12,500	\$180		Tuning			\$12,680		343 (174)	In Person: 281 E tickets: 418 Total: 715
Collar	Columbia City Ballet Swan Lake	Tuesday, March 14, 2017 7:30pm - East Beach	\$19,000 (paid)		\$271	venue free Tour pass Glasses \$200	\$501		\$9,000	\$10,774		In Person: 200 E tickets: 240 Total: 440
Collar	Piano Bar 4 - Glenn Brown	Wednesday, March 15, 2017 5:00-7:00pm - Sandcastle	\$250						\$250			
Rush	Wesley Whitefield, Jazz Vocalist	Wednesday, March 22, 2017 7:30pm - Turtle Point	\$4,000	\$980	\$500	Seating/Refresh Pump	\$335		\$5,815		288 (144)	In Person: 124 E tickets: 160 Total: 284
Rush	Duo Pianists Carley & Sifta	Sunday, March 26, 2017 4:00pm - Church of our Saviour	\$5,000	\$1,075					\$6,075		343 (172)	In Person: 163 E tickets: 182 Total: 345
Collar	Piano Bar 5 - Gary Pecorella	Wednesday, March 29, 2017 5:00-7:00pm - Sandcastle	\$250						\$250			
Rush	Charleston Southern University Young Artist Concert	Friday, March 31, 2017 7:30pm - Church of our Saviour	\$2,100	\$180		Tuning			\$2,280		343 (172)	In Person: 73 E tickets: 102 Total: 175
Blizard	13th Annual Blues by the Sea	Sunday, April 9, 2017 3:00-7:00pm - Freshfields	\$15,000							\$15,000		
Collar	Piano Bar 6 - The Joy Project	Wednesday, April 12, 2017 5:00-7:00pm - Sandcastle	\$400						\$400			
Rush/McCallum	Piccolo Preview	Sunday, May 7, 2017 4:00pm - Holy Spirit	\$4,000							\$4,000	748 (174)	
Rush	Piccolo Comes to Klawah	Tuesday, June 6, 2017 5:30 pm Mingo Point	\$4,000		\$500	Tour pass venue \$300		\$400		\$4,900	\$1 OCA profit	
Total									\$123,500	\$191,885		

Arts Council Budget Breakdown

spendable	\$110,000
contingency	\$5,000
admin	\$3,000
total	\$118,000

Trackable

spendable	\$110,000
contingency	\$5,000
ticket profit	\$8,267
balance forward from 2015/2016	\$5,000
Total	\$128,267
Events Total	\$123,500
Balance	\$4,767

Cultural Events Budget Breakdown

spendable	\$180,000
contingency	\$2,000
total	\$182,000

Trackable

spendable	\$180,000
contingency	\$2,000
ticket profit	\$5,443
balance forward from 2015/2016	\$2,217
Total	\$188,660
Events Total	\$191,885
Balance	(\$3,225)

B. 2017/2018 Arts and Cultural Events Season Planner and Financial Review

The Council discussed the following events:

2017/2018 Arts and Cultural Events (Rev 5/17/17)

Number	Event	Date Time Location	Artist	Piano / Tuning	Misc.	Misc. Notes	Accom.	Food/Supplies	AC Budget	CEF Budget	Ticket Info.
Blizard	Festival of Mountain Music	Sunday, July 2, 2017 3:00-5:00 pm Freshfields	\$19,350							\$18,350	
Chitwood	Charleston Jazz Orchestra presents the Music of Stevie Wonder	Sunday, August 13, 2017 7:30 pm East Beach	\$17,500		\$280	CD print Venue \$180 Town profit Glasses \$280				\$17,780	460 (230) \$20 ticket CD print
Collar	Piano Bar 1	Wednesday, September 13, 2017 5:00-7:00 pm Sandcastle	\$250						\$250		
Blizard	Cynthia Sayer and Her Joyride Quartet	Friday, September 22, 2017 7:30 pm Seabrook Island House	\$7,500		\$1,250	Town profit Sound/lighting \$400 Bar lease \$650	\$1,437	\$100	\$10,287		188 (144)
Chitwood	The Orion String Quartet with Tara Helen O'Connor	Tuesday, October 3, 2017 7:30 pm Church of Our Saviour	\$7,000			Bill lighting	\$1,437		\$8,437		345 (172)
Collar	Piano Bar 2	Wednesday, October 11, 2017 5:00-7:00 pm Sandcastle	\$400						\$400		
McCallum	Frank Vignola & Vinny Ranolo	Thursday, October 19, 2017 7:30 pm Seabrook Island House	\$5,000		\$600	Sound/lighting \$1000	\$319	\$100	\$6,019		820 (160)
Rush	Bil Curiffie Trio	Friday, October 27, 2017 7:30 pm Turtle Point Clubhouse	\$4,500	\$980	\$1,380	Town profit Sound/lighting \$1000 Bar lease \$380	\$621		\$7,481		188 (144)
Collar	Piano Bar 3	Wednesday, November 1, 2017 5:00-7:00 pm Sandcastle	\$250						\$250		
Histad	Charleston Symphony Orchestra (following Tour of Homes)	Saturday, November 4, 2017 5:00 pm East Beach	\$35,000		\$280	Town profit Venue free Glasses \$280				\$35,280	
Collar	College of Charleston Madrigal Singers	Sunday, December 3, 2017 6:30 pm River Course Clubhouse	\$2,500				\$550		\$3,050		136 Donor costs \$100 per St. Club profit
Histad	Burning River Brass	Monday, December 18, 2017 7:30 pm Holy Spirit Catholic Church	\$12,000			Bill lighting	\$1,734	\$1000	\$13,834		748 (374)
Chitwood	Quentin Baxter presents Rodney Jordan Quintet	Thursday, January 11, 2018 7:30 pm Turtle Point Clubhouse	\$20,000			Venue free				\$20,000	288 (144) \$25 ticket Baxter profit
Collar	Art Film #1	Friday, January 12, 2018 3:00 pm Sandcastle	\$250					\$500	\$3000		
Collar	Art Film #2	Friday, January 26, 2018 3:00 pm Sandcastle	\$250					\$500	\$3000		
McCallum	Lowcountry Voices featuring Charlton Singleton	Sunday, January 28, 2018 4:00 pm Holy Spirit Catholic Church	\$6,000			Bill lighting			\$6,000		748 (374)
Collar	Columbia City Ballet presents A Midsummer's Night Dream	Tuesday, January 30, 2018 7:30 pm East Beach	\$19,300		\$280	Town profit Venue free Glasses \$280	\$286		\$19,866		250 (125)
Chitwood	Liquid Pleasure Supershow	Friday, February 2, 2018 7:30 pm East Beach	\$5,500		\$1,800	Town profit Venue \$100 Glasses \$280 Donor profit \$1200		\$2000	\$7,500		460 (230) \$10 ticket Town profit
McCallum	Cantus	Tuesday, February 6, 2018 7:30 pm Holy Spirit Catholic Church	\$14,000			Bill lighting	\$1,437	\$2000		\$15,637	748 (374)
Chitwood	Quentin Baxter presents Ulysses Owens & Friends	Thursday, February 8, 2018 7:30 pm Turtle Point Clubhouse				Venue free				\$0	288 (144) \$25 ticket Baxter profit
Collar	Art Film #3	Friday, February 9, 2018 3:00 pm Sandcastle	\$250					\$500	\$3000		
Chitwood	Wycliffe Gordon and His International All Stars	Monday, February 12, 2018 7:30 pm East Beach	\$11,000	\$980	\$1,510	Town profit Venue free Glasses \$280 Bar lease \$610 Sound/lighting \$1000	\$798			\$14,308	450 (225) \$10 ticket Town profit
Collar	Art Film #4	Friday, February 23, 2018 3:00 pm Sandcastle	\$250					\$500	\$3000		
Rush	Young Artists Concert Vocal Students of David Templeton	February 4:00/7:30 pm Church of Our Saviour	\$1,500	\$180						\$1,680	345 (172)
Hill	Bach Society of Charleston	Sunday, March 4, 2018 4:00 pm Holy Spirit Catholic Church	\$13,000			Bill lighting			\$13,000		748 (374)
Blizard	Moranz Entertainment presents Legendary Voices	Thursday, March 8, 2018 7:30 pm River Course Clubhouse	\$14,000		\$2,800	Hope and chairs \$2280 Sound/lighting \$600				\$16,800	300 (150) \$10 ticket Town profit
Chitwood	Quentin Baxter presents Harry Allen Quartet	Monday, March 12, 2018 7:30 pm Turtle Point Clubhouse				Venue free				\$0	288 (144) \$25 ticket Baxter profit
Histad	Charleston Symphony Orchestra	Sunday, March 18, 2018 4:00 pm Holy Spirit Catholic Church	\$12,500	\$180		Bill lighting			\$12,680		748 (374)
Collar	Piano Bar 4	Wednesday, March 28, 2018 5:00-7:00 pm Sandcastle	\$250						\$250		
Collar	Piano Bar 5	Wednesday, April 4, 2018 5:00-7:00 pm Sandcastle	\$250						\$250		
Rush	Yury Shadrin & Tian Lu, duo pianists	Sunday, April 8, 2018 4:00 pm Church of Our Saviour	\$3,500	\$1,980		Bill lighting 12' piano and tuning	\$359		\$5,839		845 (172)
Blizard	14th Annual Blues by the Sea	Sunday, April 15, 2018 3:00-7:00 pm Freshfields	\$15,000							\$15,000	
Collar	Piano Bar 6	Wednesday, April 18, 2018 5:00-7:00 pm Sandcastle	\$400						\$400		
Rush	Project Trio	Friday, April 27, 2018 7:30 pm Turtle Point Clubhouse	\$7,000		\$1,180	Town profit Venue \$180 Sound/lighting \$600 Bar lease \$300	\$670	\$75	\$8,925		825 (162)
Rush	Piccolo Preview	Sunday, May 6, 2018 4:00 pm Holy Spirit Catholic Church	\$4,500	\$180							\$4,680
Total									\$107,758	\$178,701	

Arts Council Budget Breakdown	
spendable	\$108,500
contingency	\$6,500
admin	\$3,000
total	\$118,000

Cultural Events Budget Breakdown	
spendable	\$179,000
contingency	\$3,000
total	\$182,000

Trackable	
spendable	\$108,500
contingency	\$6,500
estimated ticket profit	\$4,600
Total	\$119,600
Events Total	\$107,758
Balance	\$11,842

Trackable	
spendable	\$179,000
contingency	\$3,000
estimated ticket profit	\$7,600
Total	\$189,600
Events Total	\$178,701
Balance	\$10,899

Costs to consider:

East Beach Conf. Center: First 3 uses free then: \$500 + \$280 = \$780 per event including glasses

Sound/lighting: being estimated at \$600

Just lighting: being estimated at \$150

Turtle Point Venue: \$200 per event

Piano: 7 ft. Piano: \$800
9 ft. Piano: \$900

Piano Tuning: \$180

Backline: drumset rental \$350
buss and amp rental \$300

Accommodations: based on 2016/2017 season with a 5% increase

Mrs. Mezzanotte stated that she had reached out to the different accommodation entities for bids, and that the Council should hear back from them soon. She stated that once all bids are back, she, Ms. Ferrell and Mrs. Braswell Edgerton would make the selection for where each artist should stay.

Mrs. Collar informed the Council that there may be an issue with the scheduling of the Piano Bars and Art Films because the Sandcastle is going to be closed for renovation in the fall. She stated that it depends on the scheduling of the remodel.

VI. New Business:

A. KIGR Partnership

Mrs. Mezzanotte suggested exploring a way to partner with the Resort to promote Arts Council events while also helping the Resort get more people to dine at their establishment. She explained that she hoped to maintain a good relationship with the Resort by doing this because they have been so helpful in allowing the Arts Council to use their venues. She also stated that it may be a good idea to partner with the Resort on the Comedy or Jazz Weekend.

B. TOKI Website

Mrs. Braswell Edgerton showed the Council the changes that will be made to the events page on the website. She informed the Council that the page would be separated with Arts and Cultural events featured at the top of the page. The bottom of the page under the Arts Council events will feature other Town sponsored events.

C. Joel Fan – Pianist Future Proposal

Ms. Ferrell presented an artist to the Council that had reached out in interest of being a part of the Art Council's season. The Council responded they would keep the artist in mind for the 2018/2019 season.

D. New Contract

Mrs. Mezzanotte informed the Council that there were some changes made to both the Art and Cultural Contracts, and if they have any questions to let her know. She stated that she, Ms. Ferrell and Mrs. Braswell Edgerton worked off the Office of Cultural Affairs contract draft and had the new Town attorney review it as well.

VII. Correspondence:

None

VIII. Committee Member Comments

Mrs. Rush stated that she is working with David Templeton on scheduling the Young Artists Concert. They are tentatively looking to schedule it for February 25, 2018.

Mr. Blizzard stated that Seabrook would allow the Arts Council to use their stage for the Moranz Entertainment event at the River Course on March 8, 2018. They would not be able to confirm it until 60 days out from the event. The cost would be \$250 for the stage to be delivered, set up and then removed. Mrs. Mezzanotte recommended that Mr. Blizzard follow up with the River Course for their consent for to use Seabrook's stage.

IX. Chairman's Comments:

None

IX. Citizens' Comments:

None

X. Adjournment

Mr. Blizzard motioned to adjourn the meeting at 3:30 PM. Mr. McCollum seconded the motion. The motion carried unanimously.

Submitted by: Marilyn Ferrell
Marilyn Ferrell, Communications Assistant

Approved by: Diana Mezzanotte
Diana Mezzanotte, Chair

Date: 6/15/17